



**COMPANY OVERVIEW &
EXPERIENCE**

McPhee Electric, Ltd.
A Phalcon, Ltd. Company
505 Main Street
Farmington, CT 06032

407R Mystic Avenue
Suite #12
Medford, MA 02115

MCPHEE ELECTRIC
3001 S Clinton Avenue
South Plainfield, NJ 07080

Phone: 877-677-9797
Fax: 860-674-9385
www.mcpheeusa.com
License CT E1-125222
License MA 17416A
License

INDUSTRY POSITION

McPhee has become a top provider in the competitive construction landscape for each of the distinct areas of business that it chooses to excel in: electrical construction, electrical service and engineering, wireless/cellular and utility substation, transmission and distribution throughout New England and beyond.

EXPERIENCE

Since our founding in 1974, McPhee has grown steadily and strategically into an all-encompassing electrical and prime contractor. With a distinct focus on safety, quality, and collaboration, McPhee aims to build personal and sustained relationships on every project for the benefit of all team members.

McPhee is staffed with the highest degree of professional expertise that regularly challenges itself to the most complex and demanding projects available in the market today. We are confident that you will be impressed with the breadth and depth of know-how that is available when working with McPhee.

SIGNATURE PROJECTS/CLIENTS	CIRCA	CONTRACT
FedEx Ground Hub, Middletown, CT	2016/2018	\$10M
Towantic Switching Station, Oxford, CT	2016/2017	\$24M
Pratt & Whitney New Engineering Building, CT	2016/2017	\$13M
Sherman Rd & Millbury 3 Substations, RI & MA	2014/2016	\$20M
CT Fastrak, New Britain-Hartford, CT	2013/2015	\$9M
Plainfield Renewable Energy Plant, CT	2011/2014	\$26M
Hampden County EPC Substation, Hampden, MA	2013/2014	\$13M
Fairmont Substation, Chicopee, MA	2012/2013	\$14M
Hartford Datacenter, Hartford, CT	2009/2011	\$24.5M
Gaylord National, Washington, DC	2006/2008	\$140M
Singer Substation, Bridgeport, CT	2006/2008	\$41M
Mohegan Sun	2008/Present	\$200M
Cell Sites: Sprint/Verizon/AT&T/T-Mobile – New England		\$40M
Technical & Engineering Services Annually		\$5M

LEADERSHIP

Marcus W. McPhee – President
Julie A. Blum – Vice President, Estimating
Mark P. Howard – Vice President, Utility Project Development
William J. McFarlane – Vice President, Utility Operations
Clayton J. Paniati – Vice President, Commercial Operations
Thomas Lombardo – Vice President, MA
Robert Sutter – Vice President & General Manager, NJ
Max McPhee - Vice President, Operations, NJ
Andrew Wallace – Vice President, Finance, NJ

KEYNOTE INFORMATION

Founded January 1974, Incorporated in State of Connecticut, August 16, 1995
Bonding Capacity and Bonding Company Rating: \$500M, A+
Average annual volume last three (3) years: ~ \$120.8 Million
Average number of employees last two (2) years: 245
Federal ID #06-1441771
DUNS #06-926-5536 D&B Rating: 1-1-A-Z
NAICS Code 238210 CAGE Code 3BPY6

LICENSES

Master Electrician, E-1 in CT, MA, NH, NJ
Registered Professional Engineer (PE) in CT, MA, RI, TN

AFFILIATIONS

I.B.E.W. Inside Locals 35, 90, 103, 488
I.B.E.W. Outside Locals 42, 104
National Association of Electrical Contractors – CT / Greater Boston Chapters
Federated Electrical Contractors



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Page 2

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SAFETY RECORD

2017 Experience Modification Ratio (EMR): 0.61 effective 12-31-2016
2016 OSHA DART Rate: 1.804
2016 OSHA Incident Rate: 3.607

COMPETENCIES

Primavera P6 Scheduling; Primavera Contract Manager, AutoCAD 2016, AutoCAD Building Systems 2016, Revit MEP Building Design 2016, Navisworks Manager 2016, Trimble MEP Robotic Total Station 2015, SysQue Systems 2015, Greenlee Smart Bend 2015

CERTIFICATES

ADC, ADDA, Anritsu, APC, Arecont Vision, Axis, Belden/CDT, Berk-Tek, Bicsi RCDD, CommScope, Corning, Firetide, Genetec, Hubbell, IEEE, IQInvision, Leviton, Liebert, Microsoft MCSE, Mohawk/CDT, Molex, Ortronics, Panduit, Primavera, Proxim Wireless, Redline, Siemon, Trapeze, TrueNet, Xirrus

BANKING

Santander Bank
115 Asylum Ave
Hartford, CT 06103
Contact: Helena O'Reilly / 860-466-5753 / horeilly@santander.us

LEGAL

Feiner-Wolfson, LLC
One Constitution Plaza
Hartford, CT 06103
Contact: Robert Feiner / 860-713-8901 / rfeiner@feinerwolfson.com

INSURANCE SURETY

Arch Insurance Company
3 Parkway, Suite 1500
Philadelphia, PA 19102

Agent: Alliant Insurance Services, Inc.
Contact: Russ Canterbury / 860-269-2151 / rcanterbury@alliantinsurance.com

Primary Insurer: Old Republic Insurance Company
Excess Carrier: The Travelers
Surety Bonding: Arch Insurance Company

CREDIT REFERENCES

Graybar Electric Company Contact: Brian Onessimo
345 Harrison Avenue 800-822-3361
Boston, MA 02205-9147

NEFCO Corporation Contact: Steve Oleksak
411 Burnham Street 860-289-0285
East Hartford, CT 06128

Electrical Wholesalers, Inc. Contact: Vito Paparazzo Jr.
151 Walnut Street 860-818-0782
Hartford, CT 06120

NorthEast Electric Distributors Contact: Jeffrey Festa
26 Murphy Road 860-549-7900
Hartford, CT 06114